



# A Reliable Secondary Partner

Whether or not changes at JM Smith affect your business, you're probably evaluating your options for secondary suppliers. We understand the pressure you're under to make the best decision for your business, your staff and your patients.

Use BuyLine, from PBA Health, and purchase your secondary products with confidence.



## What BuyLine offers you

### One-stop shopping

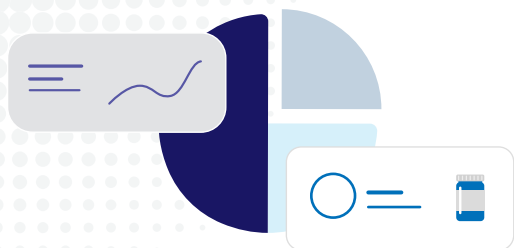
BuyLine is a full-line secondary, with brands, generics, OTCs, controls and refrigerated items. You'll get everything you need all in one spot and all at one time. We've also earned Drug Distributor Accreditation from the NABP®.

### Monthly cash rebates

Collect a generous cash rebate on your purchases every month without a contract. Upfront pricing means you get the lowest prices that we have available. A clear, concise dashboard shows your purchasing, shipping, rebate level and month-to-date totals.

### EDI integration

Your purchasing system communicates directly to ours, increasing efficiency. Your orders are automatically submitted to our system, and your records are kept in your pharmacy management system. There's no need to track down an invoice or print out order forms.



### Start shopping

What are you waiting for?

BuyLine is here and ready to save you money and time—now and well into the future.

**Call Kimberlee at 816.245.5779**

**Email us: [kimberlee.austin@pbahealth.com](mailto:kimberlee.austin@pbahealth.com)**



# Buy better with Buyline

## Your go-to secondary supplier

When you're looking for that specific product that you just can't get from your wholesaler, of course you're going to visit multiple secondary suppliers to comparison shop. But if time is money is that the best use of either?

Simplify your shopping and multiply your rebates with BuyLine, a full-line secondary. Instead of saving a nickel or dime, carefully balance your primary and secondary purchasing. You'll earn maximum rebates from both sources.

*BuyLine. Your first choice for secondary buying.*

The screenshot displays the BuyLine website interface. The main content area shows 'In-Demand Items' with a table of products, prices, and estimated net amounts. A sidebar on the right shows the 'Checkout' process, including a 'Select Rebate for Est. Net' dropdown menu with options like '14% Generic, 3.5% Brand' and '13% Generic, 3% Brand'. Below the dropdown, it shows 'Full rebate earned with 25% GCR' and a 'Save' button. At the bottom of the sidebar, it shows 'My MTD Totals' with a 'Cart Total (\$)' of \$3,522.74 and a 'Last Added' item: 'Bromphen PSE DM 2/30/10mg/5ml Syr 118ml (Bromfed DM) x3' for \$36.45. The sidebar also includes a 'Qualified For Discounted Shipping' section with checkboxes for 'Next Day', '4 or more units', and 'Over \$500.00 spent', and a 'Ground' section with checkboxes for '4 or more units' and 'Over \$150.00 spent'. A 'Checkout' button is at the bottom of the sidebar.

**In-demand items available**

**Frequent purchases listed**

**At-a-glance readability**

**Set and track rebate goals**

**Month-to-date totals**

**Buy smart. BuyLine.**

Full line of products. Fair prices. Generous rebates. Top-notch service. Easy ordering. Make BuyLine your go-to secondary supplier.



### Upfront pricing

What you see is what you get with BuyLine. We list the lowest prices that we have available, with no surprise last-minute changes. Our easy-to-read dashboard tracks your purchasing, shipping, rebate level and month-to-date totals. No unexpected fees or surcharges, either.



### One stop

Unlike most other secondary suppliers, BuyLine offers a full line of pharma products, including brands, generics, controls and refrigerated products. We even have a private label line of OTCs. You'll get just what you need from our NABP-certified warehouse at one time. Plus, you'll streamline from orders to invoices.

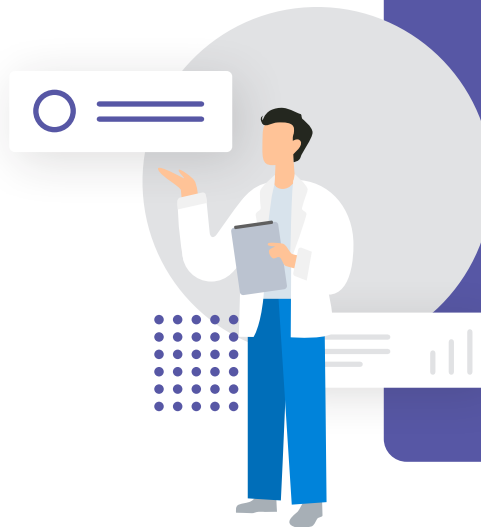


### Full rebates

BuyLine delivers generous cash rebates without a contract every month. Earn a 5% to 14% cash rebate on generics and a 1% to 3.5% cash rebate on brands. BuyLine's average customer earns 9% on generics and 2.5% on brands. The more you buy, the more you earn. All while collecting the most you can from your primary wholesaler.



# Improve your profits



## One-on-one service

Unlike other secondary suppliers, you'll have a dedicated specialist whose goal is to improve your business. You're always welcome to call us with questions. We'll communicate with you when we have an item you need or when you're close to a rebate at a higher tier. We enjoy getting to know you, your business and your needs.



## EDI integration

Your purchasing system communicates directly to ours. Your orders are automatically submitted to our system, which reduces costs and increases efficiency. You'll also decrease the mountains of paperwork in your office. With BuyLine, all your records are kept in your pharmacy management system so you don't have to track down an invoice or print out order forms.



## Start-ups welcome

Our verification process is thorough, but quick. We don't require long-term contracts or commitments. And we accept credit card purchases. If you're just beginning, BuyLine will supply everything you need to succeed.

Quick, easy  
verification

No hidden  
fees or  
surcharges

Shipping  
costs clear

## Start buying now

Give BuyLine a try and find out for yourself why it should be your first choice. Contact a Business Improvement Specialist by calling 800.333.8097 or by emailing [customer care@pbahealth.com](mailto:customer care@pbahealth.com).